

2013 ANNUAL GENERAL MEETING

Agenda

1. Introduction & Welcome
2. Apologies
3. Minutes of last meeting and matters arising
4. Presidents Report
5. Directors & Auditors Report on Financial Statements for the year end 31st December 2012
6. Appointment of Auditors for incoming financial year
7. CEO Report
8. Elections of Officers to Board as outlined in Article 45 in the Articles of Association
9. Presentation of Motions for consideration by the membership present
10. Close of Meeting

Directors & Auditors Report on Financial Statements for the year end 31st December 2012

- Published online Friday 31st May
- Deadline for queries Friday 7th June
- No formal queries received.

Directors & Auditors Report on Financial Statements for the year end 31st December 2012

Income and Expenditure Account

Year Ended 31 December

| | Notes | 2012 € | 2011 € |
|-----------------------------------------------------------------|-------|-----------------|----------------|
| INCOME | | | |
| Irish Sports Council grants | 3 | 304,199 | 294,199 |
| Club affiliation, membership fees and insurance income | | 289,744 | 283,275 |
| Operational income | | 238,278 | 209,393 |
| Bank deposit interest | | 206 | 172 |
| | | <u>832,427</u> | <u>787,039</u> |
| EXPENDITURE | | | |
| Operational expenses | | 361,362 | 222,705 |
| Administration expenses | | <u>497,312</u> | <u>485,248</u> |
| | | <u>858,674</u> | <u>707,953</u> |
| (DEFICIT)/SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION | 4 | (26,247) | 79,086 |
| TAXATION CHARGE | 5 | <u>(52)</u> | <u>(43)</u> |
| (DEFICIT)/SURPLUS ON ORDINARY ACTIVITIES AFTER TAXATION | | <u>(26,299)</u> | <u>79,043</u> |

Directors & Auditors Report on Financial Statements for the year end 31st December 2012

Balance Sheet

31 December

| | Notes | 2012 € | 2011 € |
|-------------------------------------------------|-------|-----------------------------------|----------------------------------|
| FIXED ASSETS | | | |
| Tangible assets | 7 | <u>3,309</u> | <u>-</u> |
| CURRENT ASSETS | | | |
| Stocks | 8 | 13,387 | 1,000 |
| Debtors | 9 | 66,632 | 70,350 |
| Cash at bank | 10 | <u>132,498</u> | <u>144,684</u> |
| Creditors (amounts falling due within one year) | 11 | <u>212,517</u> <u>(34,668)</u> | <u>216,034</u> <u>(8,577)</u> |
| NET CURRENT ASSETS | | <u>177,849</u> | <u>207,457</u> |
| NET ASSETS | | <u><u>181,158</u></u> | <u><u>207,457</u></u> |
| FUNDS | | | |
| General fund | 12 | <u><u>181,158</u></u> | <u><u>207,457</u></u> |

Directors & Auditors Report on Financial Statements for the year end 31st December 2012

Cash Flow Statement

Year Ended 31 December

| | 2012 € | 2011 € |
|----------------------------------------------------------|----------------|----------------|
| CASH GENERATED FROM OPERATIONS | | |
| (Deficit)/surplus on ordinary activities before taxation | (26,247) | 79,086 |
| Depreciation of tangible fixed assets | 1,654 | - |
| (Increase)/decrease in stocks | (12,387) | 5,500 |
| Decrease/(increase) in debtors | 3,718 | (37,510) |
| Increase/(decrease) in creditors | 26,082 | (17,237) |
| | <u>(7,180)</u> | <u>29,839</u> |
| APPLICATION OF CASH | | |
| Corporation tax paid | (43) | (112) |
| Purchase of tangible fixed assets | <u>(4,963)</u> | <u>-</u> |
| | <u>(5,006)</u> | <u>(112)</u> |
| NET (DECREASE)/INCREASE IN CASH | (12,186) | 29,727 |
| Cash at bank and in hand at beginning of year | <u>144,684</u> | <u>114,957</u> |
| Cash at bank and in hand at end of year | <u>132,498</u> | <u>144,684</u> |

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Annual General Meeting 2012

CEO REPORT

- Membership

- Expect to finish membership year Sept 2012-Sept 2013 with approx. 13,000 members
- Approaching 100 registered clubs

- Finance

- 2013 ISC Funding

- Minor increase of approx. €1500 - €305,673

- 59 NGBs allocated funding for 2013
 - We are one of only 10 sports to receive an increase in funding while the ISC budget again decreased
 - Ranked 15th in NGB Core funding
 - Ranked 2nd in Women in Sport Funding
 - High-Performance: ISC informed us review is still underway targeting launch 2014

- Membership Income to year end – hoping to hold membership numbers and income as per 2012.
 - In budgeting for 2013 we have been cautious, provision has been made for potential bad debt write off, an annual legal buffer and it will be the intention to build reserves which are key in the uncertain climate of public funding
 - Targeting for 2013 return to balance/post small surplus.

- Administration Development Summary
 - Move of Gymnastics Ireland HQ to our new home at Sports Campus Ireland
 - Triple the space for the same price
 - Same facilities
 - Our home for foreseeable future
 - Government have again restated commitment to see full sports facilities developed by 2020

- Education Development Summary
 - New Coaching Cycle developed 2013-2016
 - New Coaching policy launching shortly
 - Retaining participation qualifications within GymSTART brand. This has also been expanded with the development of modules that we hope will prove more affordable and accessible for members
 - New licensing agreement signed with British Gymnastics for discipline specific courses
 - Full info will shortly be on website and clubs will be sent same.
 - Calendar of courses and modules will be advertised on the website, ezine and social media by end of July for August-December

- Policy & Welfare Development Summary
 - On-going development, implementation & management of best practice policy in relation to governance, more specifically...
 - Code of Ethics
 - Garda Vetting/Access NI for all adult members aged 18+
 - Discipline & complaints
 - Selection for Intl competition
 - Anti-doping
 - Events (launching soon)
 - Coaching (launching soon)
 - Planning and development work in relation to implementation of a number of new pieces of legislation that will impact on NGB operation.

- **Participation Development Summary**

- Launch of GymEDGE in August 2012 and ongoing roll-out to NGBs, LSPs & educational bodies.
- Development of new GymEDGE workshops targeted for year end.
- Development of new GymSTART Apparatus Award Scheme (targeted launch by year end)
- Development of Discipline specific reward schemes
- On-going Development of Gymnastics Ireland Schools programme and participation events.

- Marketing & Events Development Summary
 - New events policy launching shortly
 - Gymnastics Ireland directly coordinated, with the support of the TCs, the National Championships for each discipline for Sept 2012 – Sept 2013 membership year with a view to developing the standard of our national championships from both participant and spectator point of view. Some key developments included...
 - Development & implementation of computerised score system
 - Development of production set-up
 - Increased social media engagement at events
 - Hire of Artistic equipment from Gymnova
 - 2 International Brevet Courses hosted
 - Launch of the Gymnastics Ireland Annual Conference
 - On-going development of schools and participation events
 - New Gymnastics Ireland Awards Ceremony targeted for launch by year end
 - Marketing & Events Manager, Kathryn Catney, will be going on a 1 year career break at the end of September. Recruitment process for cover already underway.

- Performance & Technical Development Summary
 - On-going development and management of P&T Strategy as submitted to ISC
 - Internal investment of approx €120,000 in support of the P&T Strategy in 2012.
 - Strategic leadership provided across all disciplines
 - New discipline squad structures, leagues and development programmes being implemented
 - Increased performance results across all disciplines

• Strategic Plan 2008 - 2012

- Over the past 5 years a huge amount has been achieved
- We now have a rebranded, departmentalised organisation that going into 2013 can really drive the development of our sport
- We have 8 full time members of staff across 6 departments
 - Administration
 - Education
 - Policy & Welfare
 - Participation
 - Marketing & Events
 - Performance & Technical
- We have doubled our membership
- We have developed a company now with a turn over approaching €1 million a year and fund approx. 70% of our own development
- We are now considered a core Irish sport by our partners and funding agencies
- We have developed a relationship with the Irish media launched in line with the rebrand resulting in increased public awareness of our sport and organisation

The Future

- Strategic Plan 2013-2015
 - Launched to the Membership in February 2013 following consultation & development process with the Board & its subcommittees, members and external partners.
 - Can be viewed in full at <http://www.gymnasticsireland.com/structure-policy/strategic-plan>

- Strategic Plan 2013-2015
 - Vision Statement...

“Gymnastics Ireland aims to provide gymnastics opportunities for all, while establishing an identity as a core Irish sport in the minds of the Irish general public, by developing a modern, efficient and effective National Governing Body that is professionally led and voluntary driven”

- Strategic Plan 2013-2015

- Summary of targeted developments to come...

- Continuation of work programmes across areas launched during last plan including the launch of the following key programmes...
 - Participation Events
 - Schools Membership Programme
 - Development of strategies around key new areas identified, namely...
 - Facility/Club Development
 - Commercial/Philanthropic/Financial development
 - Development of Staffing Structure as follows to support and drive implementation of plan...
 - Additional Administration Officer
 - Splitting of Marketing & Events Manager role into...
 - » Events Manager
 - » Communication & Marketing Manager
 - Addition of Performance & Technical Officer to assist with the development of the Performance & Technical programme across all disciplines

- Questions?

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**Elections of Officers to Board as outlined in
Article 45 in the Articles of Association**

- President - Ger Rellis
- Vice President - Marissa Duffy
- Company Secretary - Amanda Kinahan
- VP WAG - Natasha Preston
- VP MAG - Colm Murray
- VP Trampoline - Patricia New
- VP Rhythmic - Stephen Condell
- VP Acrobatics - Rick O'Mahony
- VP Tumbling - Andrew Coulter
- VP Gymnastics For All - Carolanne Tighe

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